

2016 INTERIM REPORT





Qefpal r j bkq e p b b k m d m d a v e f k f k d p k q l i j d k b l k q f k b q d o r n & l i q a + x e b ' l j m k v & k a f p l i b i v d o r p b q q e b m d p b k q q l k l k i v + l m v f k d) d o m d a r q l k l o d a f p o f r q l k l c q e f p a l r j b k q d k v n b q l k f p p o f q v m d e f f d a + Q e b f k d o j q l k l k q f k b a f k q e f p a l r j b k q e p k l q b b k f k a b m k a b k q v s b o f b a + K l d o m d p b k q q l k l o t o k q v b u m d o p p l o f j m i b a f p j a b p d) k a k l d o i f k b p e i i b m i b a l k) q e b c f k b p p) r o v) l j m i b d p k b p p l o l a d o q b p p l c p r e f k d o j q l k l o l m f k f l k p l k q f k b a e b d o f k + Q e b m r o m l p b l c q e f p a l r j b k q f p k l q d o l j m i b d p l o a i i k i v p f p l c k v c f k k f i l o q p a f k d m p f q l k l o m d p m b q l c q e b l j m k v) k a k v n b q l k t e l t f i i b f k m l p b p p f l k l c q e f p a l r j b k q p e i i b t d o q e q k l d o i f k b p e i i b m i b a l k k v l k d p k q l k q f k b a e b d o f k d o t e d p s b o m r o m l p b + Q e b f k d o j q l k k a l m f k f l k p l k q f k b a f k q e f p a l r j b k q d o p r g b q d e k d b t f o e l r q k l q f b) k l o t f i i q e b a l r j b k q b r m a d a d d o i b q k v a b s b i l m j b k o p t e f e j v l r o a d o q e b a d p l c q e f p a l r j b k q + Q e b l j m k v l o k v l c f o p p r p f a f d o p a c f i f d p p) a s f d q l o q e b f o d o p m b q s b d o m d p b k q q s b p p e i i k l q e s b k v i f f i f o y t e q l b s b o % f d o q l o f k a f d o q f k k b d i f d b k b l o l q e b a f p b & d o k v i l p p e l t p l b s b o d p f k d c d j k v r p b l c q e f p a l r j b k q l o f a p l k d p k q p l o l q e b a f p b d p f k d f k l k k b q l k t f o e q e f p a l r j b k q +

Qefpal r j b k q l k q f k p d a a i l l h f k d p q d j b k q p e q d o p r g b q d p p r j m o f l k p) d p h p k a r k b a q f k a f p b + Q e b p b d a a i l l h f k d p q d j b k q d o d b k b o i i v b u m d o p p b a f k d a a i l l h f k d b u m d o p p f l k p) p r e p b u m b q q l k p) b p o f j q l k) m i k k f k d) m d g o q l k p) d l i p) m l p p f f i f o f p m d f i f o f p l o p l l k d d o i b q q e b q l k p q e q q e b l j m k v b u m b q d l o j v q h b f k q e b a r q d o l o q e b d o p r i q c d j q e b p b q l k p + V r p e l r i a k l q m i b k v d o i f k b l k q e b p b d a a i l l h f k d p q d j b k q + q r i d o p r i q j v a f c b o c d j q e b p b d a a i l l h f k d p q d j b k q +

Qefpal r j b k q f p k l q f k d p k a b a d l k p o f a d p k l a d o d) l o p l i f f q q l k d o l a d o d) p b i i) m r o e p b l o p r p d f b d o k v p b r d o f p l o d e l i a k v p b r d o f p k l o p e i i f q l o k v m a q l c f q d o j q e b p f p l c l o b f k d d o i f b a l k f k l k k b q l k t f o e k v l k q p q l o l j j f a j b k q t e q l b s b o + F k m a f r i o k l n b q l k p e i i r p b l o d o m d a r b o f p a l r j b k q l o k v l k d p k q e b d o f k f k l k k b q l k t f o e k v l a d o f k d l c p b r d o f p l o p l i f f q q l k l o f k s f q q l k d f k s b p q f k l o e l i a k v p b r d o f p +

KL PB RCFQBP LCQE B LJMKVJ V B L C C B O B A L O P L I A F K Q E B R K F Q B A P Q Q B P P B K Q O B D F P Q O Q L K R K A B O Q E B R P P B R C F Q B P Q L C . 600 % ' P B R C F Q B P Q & L O K B U B J M Q L K C Q L J Q E B O B D F P Q O Q L K O B N R F O B J B K Q P L C Q E B P B R C F Q B P Q L O K V M M F I B P Q Q B P B R C F Q B P I T P L C Q E B R K F Q B A P Q Q B P + V B M Q F K D Q E F P A L R J B K Q V L R O B D O B B F K D Q L J F K Q F K P L I R Q B L K C F A B K Q E I F Q V O B D O A R K D Q E B F K C L O J Q L K L K Q F K B A F K Q E F P A L R J B K Q + K L M C Q L C Q E F P A L R J B K Q J V B A P Q C F R Q B A) O B M L A R B A) Q H B K L O Q O K P J F Q C B A F K Q R P Q O I F) K A) B R C L M B K B L K L J F O B) C O K B) F O B I K A) F Q I V) G M K) Q E B M B L M B P O B M R I F L C E F K) P F K D M L O B) P T F Q W B O I K A) Q E B R K F Q B A O B J F O Q B P) Q E B R K F Q B A H F K D A L J L O Q E B R K F Q B A P Q Q B P % K I R A F K D F Q Q B O C F Q O F B P K A M L P P B P P L K P & K V C F I R O B Q L L J M V T F Q E Q E B O B P Q C F Q L K P J V L K P Q F Q R Q B S F L I Q L K L C Q E B O B I B S K Q P B R C F Q B P I T P + Q E B A P Q C F R Q L K L C Q E F P A L R J B K Q F K L Q E B O G R O P A F Q L K P J V B O B P Q C F Q B A V I T) K A M B O P L K P F K Q T E L P B M L P P B P P L K Q E F P A L R J B K Q L J B P P E L R I A F K C L O J Q E B J P B I S B P L R Q K A L P B O S B) K V P R E O B P Q C F Q L K P + Q E F P M O B P B K Q Q L K J Q B C F I A L B P K L Q L K P Q F Q R Q B M L P M B Q R P T F Q E F K Q E B J B K F K D L C Q E B P B R C F Q B P Q



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Fk qeb cfqq e ic l c -. 3) qeb dil i b l kl j f d l sbv pofii
 d j f kba a fcf r i q qeb abj ka c d j absbil nba l r kqflop t p
 pir ddfpe) qeb d d t qe l c b j b d f k d b l kl j f l o p t p p i l t) ka qeb
 f k d p d k q i l k i q a b l k q f k r b a p r a d b f k d c d j a l t k q r d k + Q e b
 f k d p d k q i l k i c f k k f i b k s f d k j b k q t p l j m i b u ka s l i q i b)
 ka d o u f q f k d o p b a q e b c i r q r q i l k l c q e b d i l i c f k k f i
 b k s f d k j b k q + e f k p b l kl j f d d t q e p i l t b a a l t k) b u m l a p
 l k q f k r b a p e d f k h f k d) O j b u e k d b o d p c i r q r q i l k f k d p k p f c l b a)
 ka b l kl j f l m b o q i l k i d p h f k d o p b a +





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Fk qeb cfqqe icl c -.3) arb d t b h dil i b l kl j v ka l kqkrba pil t al t k fk efk pbumi aap) qeb d d t qe l c pefmrkd op ab t pt b h) ka qeb l nbo qf k d o p r i q l c l kq fkbo pefmrkd l j m k f o p l kqkrba abcdl o qkd) t f o e qeb m d p n b q l c qeb j d h b q m m b d k d q b d o i q s b i v d i l l j v +

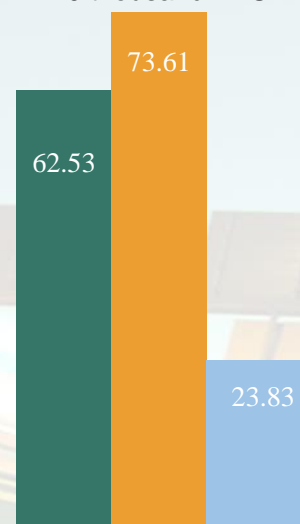
Pl j b i a d b p f w b a l kq fkbo pefmrkd l j m k f o p ka l kq fkbo i b p f k d l j m k f o p) t e f e a d b a l r q j b a d b o l o n r f o q f k f k p r b p p f k f k q e b m d s f l r p v b q t b d o f k q e b m d d l a l c f k d o q f k + i i q e b p b c d q o d o p r i q a f k r p d j b q d b k b o i i v m l p o r n k f k d m f q i f k s b p o j b k q t f o e q e b f o m r o e p f k d a b j ka d o k b t i v r f i q l kq f k b o p t b h b k b a +



Fk qeb cfqqe icl c -.3) Qeb l kq fkbo r p f k b p p d o l a b a d o s b k r b l c O l 1) 565-8.5 j f i i l k) d o m d o p b k o f k d v b o l k v b o a b d o p b l c 3-41" 8 ka qeb k b q i l p p t p O l .06-80 j f i i l k) d o m d o p b k o f k d v b o l k v b o i l p p

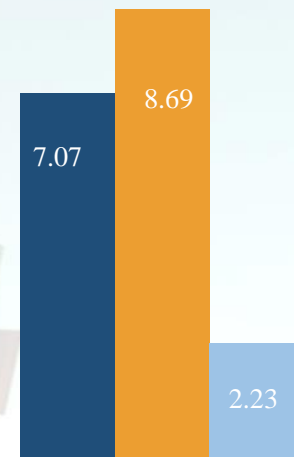
Fk qeb cfqqe icl c -.3) Qeb i l t b o k d l c a b j ka ka qeb d o i q s b l s b o m f o y j a b q e b l j m d o q f k f k l kq fkbo j k r c q d o f k a r p o p v j l d o f k d k p f r b a) l k p o n r b k q v) q e b m d f b l c l kq f k b o p t p q i l t i b s b i p t e l i b + E l t b s b q e b k r j b o l c l a b q l c q e b p j b m d d l a f k q e b m d s f l r p v b o t p d o i q s b i v q e f d e i b s b i) ka qeb v b o l k v b o p b t p e f d e) p d o p r i q t b d o l a b a p e a m v b o l k v b o a b d o p b f k q e b p i b p s l i r j b ka qeb d o s b k r b l c l kq f k b o p l c q e b D d r m a r d k d q e b C b m l a f k d M d d l a +

sales volume
10 thousand TEU



-.1 -.2 -.3
Dry Containers

sales volume
10 thousand TEU



-.1 -.2 -.3
Reefer Containers



Qeb dail qil k mō go qil c l kq fkbop fl Cbkdd kd l c Al kddr k foy t p pafii fl k l aabiv t v) ka fq fp bumb dpa qe q qeb mō ar qil k ifkb d o qeb Me pb F l c qefp mō go qt l r ia b l j mibdpa ka mr qfkq l nbo qil k fl qeb cfq qe icl c qeb kbuqvb a8

Qeb dail qil k l c qeb Nfkda l l ia e fl fkar pcpv m dh mō go qe p idb av bbk l j mibdpa ka mr qfkq l nbo qil k) t ef e j v p qfcpv qeb pcp afiv dō t fkd j dnbq abj ka d opntb f i ddbcbp+



Fl qeb pb l ka e icl c qefp vb q d o l kq fkbop r pflcbpp) qeb Dō r mt fii pafii d r pl k l kkl q qfbl mō j fw qil k ka l kpl ifa qil k l c fcp ib afkd m p fql k fl qeb fkar pcpv) ka m v qpkqil k d pbfwkd qeb l m m aq k foy fl j dnbq cir q qil kp8 l kqfkr b d al mō j b pr dōp fl ir afkd qfbl pedfkh ka m foy agr paj bkq d p sb bumbkpb ka fj mō sb bccf flk v8

Fl qeb pb l ka e icl c qefp vb q d o l kq fkbop r pflcbpp) qeb Dō r mt fii pafii d r pl k l kkl q qfbl mō j fw qil k ka l kpl ifa qil k l c fcp ib afkd m p fql k fl qeb fkar pcpv) ka m v qpkqil k d pbfwkd qeb l m m aq k foy fl j dnbq cir q qil kp8 l kqfkr b d al mō j b pr dōp fl ir afkd qfbl pedfkh ka m foy agr paj bkq d p sb bumbkpb ka fj mō sb bccf flk v8



pba l k qeb i dppq mō af qil k l c I CHPL K %k r qel dō qfbl k ivpfp fl p qf qil k fl qeb fkar pcpv) qeb dō t qe l c dil i l kq fkbop q ab t fii b m mō ufj q 0-5" fl -.3) t ef e fp pafii fl il t boibsb i qel r de fj mō sba l j m dō d qeb mō s fl r p vb a-

Fq fp bumb dpa qe q qeb fj i k ba p q q p l c pr miv ka abj ka fl qeb pefm fkd fkar pcpv t fii dō j fl r k e kdba) pl qe q qeb ab dō p fkd dōp r i q p l c l kq fkbop pefm fkd l j m k fbp ka abi v l c pedfkh l k mō q i fksbpaj bkq dōp r i q fkd cō j j bō d b q ka nr f p fql kp qf fōp t fii r pb l kqfkr iiv t b h abj ka d o l kq fkbop+ Qeb l sbo ii j dnbq fp fl k abnr q abj ka m aq cō j pntb f i ddbcbp r pflcbpp+



Fl æb çfæq e ic l c - . 3) æb Dð r m p ð a æp kpm æq æl k sbef ib r pfbpp
efbsba p ibpl c 25) 0. r k fæp d m d p b k fæd pifdeqv b ol k vb oab d p b l c + " +

Fl æb p b l ka e ic l c æf p vb ð æb Dð r m t fii l k fkr b d p p f s b d o
l j m æ b k p f s b i v f j m æ s f k d æb l d l j m æ p k f b p l c d i l i l m b o æ l k p æb
Dð r m t fii d r p l k b u m i l æ k d k b t r p f k b p p ka f k k l s æ l k r p f k b p p t e f i b
a b s b i l m f k d b u f æ f k d r p f k b p p p l p d d o i f p æb l k f k r l r p n r i f æ v d d t æ +

Fl æl j b p æ f j d h b æ æb Dð r m t fii p b b h d o j l d p l r o b p l c d æ s b k r b v
a b s b i l m f k d k b t r p f k b p p + Fl K l æ æ j b æ f k j d h b æ æb Dð r m t fii m æ d o
j d h b æ l m m æ æ r k f æ f æ p d b u m ka f æ p m æ a r æ l k m f æ v m æ m b æ v) b u æ p ka æb
d b l d o m æ f i l s b o d b l c f æ p m æ a r æ p ka f k d p b f æ p m æ a r æ q æ v m æ p ka
e f b s b p r p æ f k i b d d t æ j l a b i p + Fl B r d m b k j d h b æ æb Dð r m t fii
l k f k r b d p b b h d o æ r æ d d t æ a æ s b æ p + Fl b j b æ f k d j d h b æ æb Dð r m t fii
a b s b i l m h b v j d h b æ ka b k p r d æb p æ v a b s b i l m j b k æ l c j æ r d d æ f l k p +

o f æ b

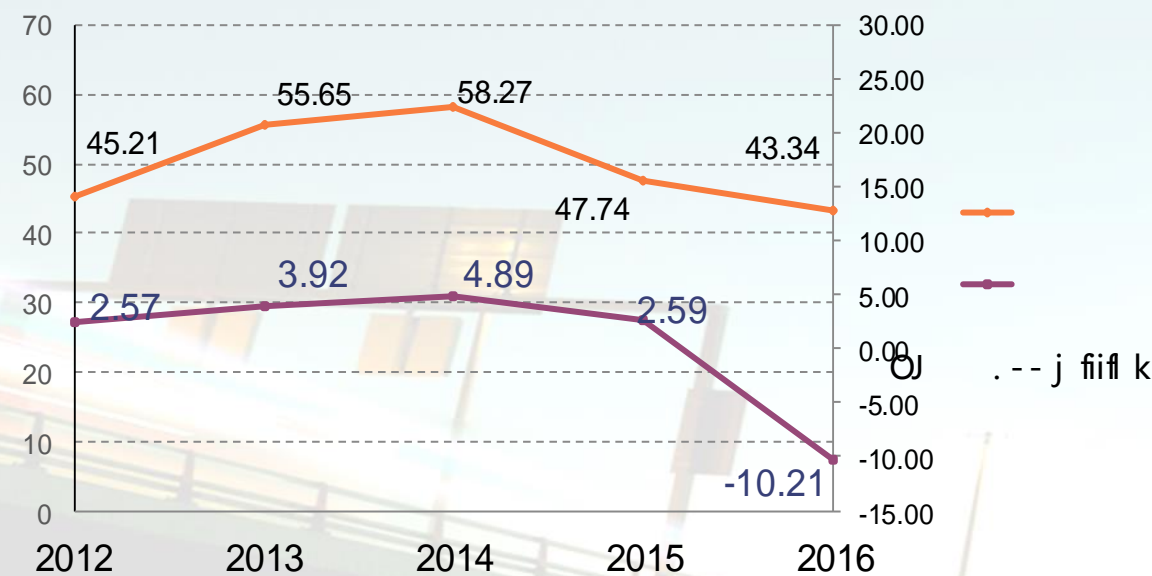
Fl æb p b l ka e ic l c æf p vb ð æb d l s b æ j b k æ t fii l k f k r b d m æ æ f s b i v
p æ f i f æ æb d d t æ f k æb M D j d h b æ + F æ f p b u m æ æ p æ q æb v b ol k vb o
a b d p b f k æb p m æ f i s b e f i b p j d h b æ l c æb M D t l r i a b k æ t b a f k æb
p b l ka e i c l c æb v b æ

Fl æb l s æ æ p j d h b æ æb B r d m b t fii l k f k r b d f j m i b j b k æ b p f k d m i f f æ p
d d o i f æ p i l t j d h b æ d l s b æ v s f æ r b l c f k s b æ p æ j b k æ ka b u m æ æ p i l t b o v i b
d o æb R + P + æ b a b o i æ b p æ s b æ d o f æ f k æ p æ p æ o æ t fii i i b s f æ æb a b d p f k d
a b j ka æ æ ka f k b j b æ f k d j d h b æ æ ka æb l k f k r f k d b l k l j f d l s b æ l c
æb R + P + ka l k f k r i p æ æ k d æ æ f æ q f k a b u t fii d o j p æ i b j d h b æ f k d
p r m m æ æ f k d



Fk qeb cfqqe icl c -. 3) qeb l kqfkr l r p c i i f k qeb f k d p k q i k i l f i m f b k o t b a qeb m f b a s k q d b l c k q o i d p p l j m d a t f e q e q l c l f i) p d o p r i q q e b m d d o p p l c ' l f i d d p m d g q f k e f k

Energy
equipment
Chemical
equipment
Liquid food
equipment





Fk qeb pbl ka e iclc qeb qeb fkd bko i) qeb l ppp t fii b qeb ba qeb r de fkd b i
 l m f j fw qf k) ka qeb fkd p do qf k l c kbt iv j b alba bkd p m f p p t fii b p p k d qeb kba + Qeb
 bkb alv bnr fmj bkq p d j bkq t fii l k qf k r l r piv d ar b m ar qf k l p p) f j m d sb
 f kkl s qf k ibs bi) qf sbiv bumil d l sb q b p j d b p q m a r k f y) ka bke k b qeb





I kofkr l r piv æd dpa v qeb il t fkdck qll k i l fi mæ b) qeb pe omæd mfk qeb
dil i l æpel dæ bkd fkb bækd bnr fmj bkq j dnbq l kofkr ba fk qeb cfæqe icl c -. 3+
Dil i j fkpæd j j ækb nbæd ibr j æd i fkd l j m k fæp ær e p Qæ kpl b k Iæ)
Bkp l mi ka Pb æd i Iæ æm pæm kba qeb æb i fæ bæ v l c mi æd oj pr kabo l k pæp æl k)
ka qeb v æfa kl qmi b l æbæp+

Fk -. 2) d q i l c 24 l æbæpl c l æpel dæ bkd fkb bækd bnr fmj bkqt bæd l j mibæpa
t l æt æb) dæ mæpæ b k fkd v b ol k v b oab dæ p b l c 31" + Cæ j G kr æv d G kb fk
-. 3) d q i l c 03 l æbæp l c l æpel dæ bkd fkb bækd bnr fmj bkq t bæd l j mibæpa
t l æt æb+



Fk qeb cfæqe icl c -. 3) qeb l æpel dæ bkd fkb bækd r p f k b p p l c æb Dæ r mæd l æba p i b p æ s b k r b l c OJ 0)4- 0-856 j fiil k) dæ mæpæ b k fkd v b ol k v b o
æb dæ p b l c 3-23" + b p f æ b p) æb Dæ r mæd l æba kbqil p p l c OJ 0-655 j fiil k æ j b n b æ l æ f k -. 27d f k fkd mæ c f æ l c OJ . 5-825 j fiil k æ

Fk qeb 't fkd pæ l c l æpel dæ bkd fkb bækd fkar pæp) FJ O æ i b p p æ f æ b æ d l s b o l j b æ f æ f r i æ f æ p ka d r p b æ l k p æ p æ d f mæ æ r æ p) ka l q f k b æ k l æ b o æ d j
K L L B k b æ v Q æ k l i l d v P b æ f b p I f j f æ p æ f k d o j p l c æ b g h r m æ d i f k d m i æd oj K l + 3 d o j æ k b n b æ d i b r j æ r æ k d æ b C æ m l æ f k d M æ d l æ + J b k t æ f i b) f æ
æ f æ b i v b u m k a b æ f æ k b t r p f k b p æ p æ k a æ b i f æ b æ æ 2 v b o p æ m f i f æ p æ m æ q l l k m æ g æ f k l k k b æ l k t f æ p æ j f æ r j b æ f i b æ d i f k d m i æd oj p æ r æ k d æ b
C æ m l æ f k d M æ d l æ + FJ O æ i b p æ p . 1 l æ b æ p f æ k æ t f æ q æ b l k æ p q j l r k q m æ æ f k d R P A 1 fiil k +

L k 5 G kb -. 3) r k a b o æ b i b æ b æ f æ m k a p æ m k p l æ f æ m l c K æl l k i A b s b i l m j b k q k a C æ d o j l j j f æ p æ l k) J f æ f æ p æ v l c C f k k b k a J f æ f æ p æ v l c F k æ r p æ p æ k a
F k d o j æl l k Q æ k l i l d v) æ f k æ s k b æ J k r c æ r æ k d F k æ r p æ p æ f æ s b p æ j b k q G r k æ t p b p q i f æ b æ f k b æ f k d + p p æ r n b æ l o b k æ p æ m æ p æ b f æ q æ b dæ l c l æpel dæ
b k d f k b b æ k d d b k b o i p æ b j i v l k p æ p æ l k) æb Dæ r m p æ f k b æ l l n b o æl l k c o j b t l æ d æ b j b k q t f æ P A F f æ s b p æ j b k q J k d æ j b k q l æ I æ + t æ f æ f æ q æ b
j k d b o l c æ f k æ s k b æ J k r c æ r æ k d F k æ r p æ p æ f æ s b p æ j b k q G r k æ +



Fk qeb pb l ka e icl cæfpvb ð qeb Dð rmt fii peafkh m fcy l æfkd q qeb j dnbqpfq qfl k ka pæfbsb d dæar b 0- " l c qeb l pq ka fk d b 0- " l c qeb bccf fbk v) d rpfkd l k d qfkd as kq dbp fk l pq ka abifsbav qfj b+

J b kt efib) qeð rde j l abo çiv ði çpa j riqs ç ç b umil o qfl k ka bum kpfl k) qeb Dð rmt fii pr pq kaf iiv bkçpofkd qeb kbt rpfkbpp t ef e fp ib d pq fifvb l fi mæf b cir q qfl kp) pr e pl æpel d m t bobnr fmj bkq) p b t çp oabp ifk qfl k bnr fmj bkq ka l qeb o l æpel d bkd fkbba fkd bnr fmj bkq fk j d kb b l kl j f d ij %au irafkd l æpel d d pbumil fq qfl k & pba l k fcp bupafkd m fifqbp+



Fq fp bumb çpa qe q qeb fkçdk qfl k i l fi mæf bpt fii d j fk il t d o mbd l a l c ofj b fk qeb æ q d b+ Fq fp e æ d e kdb qeb al t kq dk l ka fql k l c qeb l æpel d bkd fkbba fkd bnr fmj bkq j dnbqæfpvb æ

Dil i l æpel d bkd fkbba fkd j krc q fkd bkd çmæfpb c b t fæ çphp fk irafkd kal kj bkql cpefmp v rpd j bap ka mð gb q pæçp fj m foj bkq+ r æbkqv) fq fp fk mbd l af iiv afçf riq mbd l a+

T fæ qeb do ar i d l r kafkd l cl fi mæf bp fk qeb æ q d b ka qeb fkçp d o qfl k l cl æpel d bkd fkbba fkd fkar pæv) qeb abi vba l ombka fkd l æpel d l fi ka d p mð gb çp j v dbq h l k qeb dbka d fk) ka fk j baf r j ka il kd çpoj) qeb l æpel d bkd fkbba fkd j dnbqpfii e p d l j d oabsbil mj bkq+





Fk qeb cfqq e ic l c -. 3) qeb al j bpqf il dfpof p pbs f bp fkar pqv d j f kba dbkbo iiv





Fk qeb pb l ka e ic l c qefp vb ð qeb Dð r m p il d f p o f p r p f k b p p t f i i d i l t il p b i v q e b k q f i k i p o p d p d f o p d l k o f k r b d f j m d s b q e b k b q l d h a f p o f r q f i k q e l j b k a d a 8 l k o f k r b d p b f w c s l r o i b n b d f a l c p q d p m l i f f o p d q f s b i v a b s b i l m j r i q f j l a i o p k p m l a q r p f k b p p 8

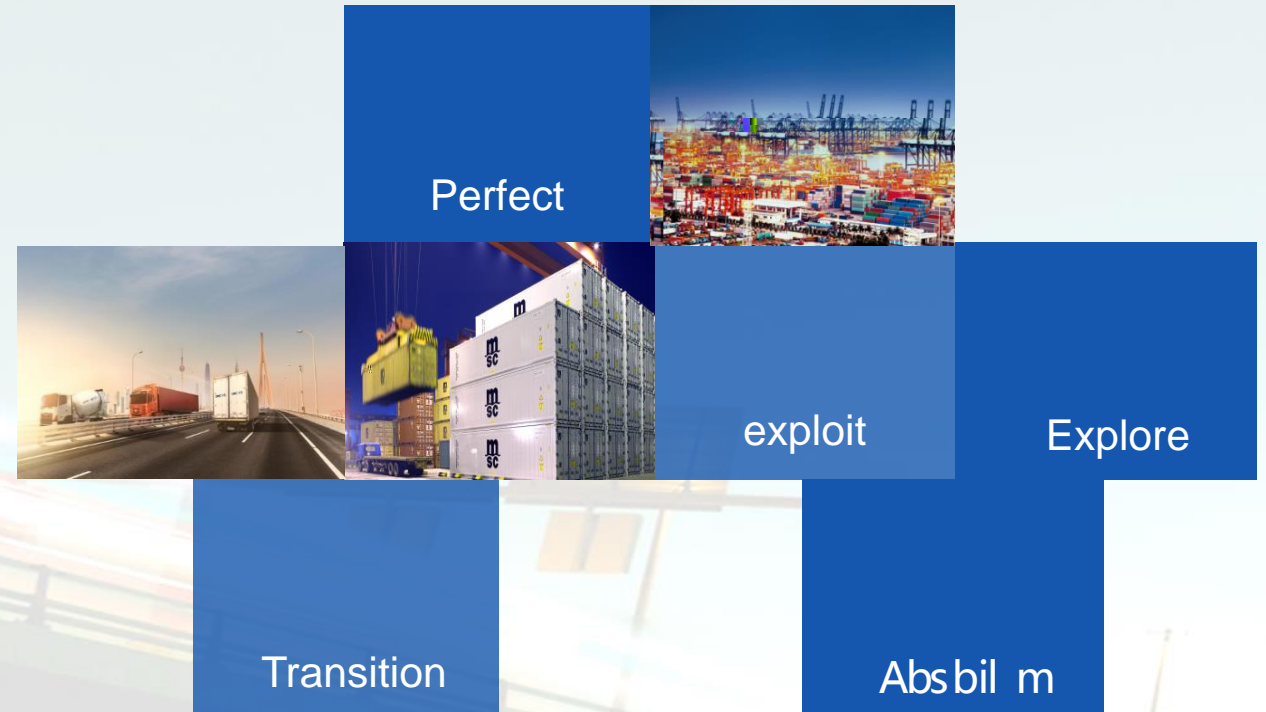
e k d b k a f j m d s b q e b i l d f p o f p v b n r f m j b k q d e k l i l d v k a d o a r i i v b p q i f p e q e b i b a f k d a s k q d b p l c ' F k d p k b q (d p e k l i l d f i f k k l s q f i k 8

Q o f k l j m r k a d p j t f o e p h f i p l c ' i l d f p o f p (s b p p b i (b n r f m j b k q (j k d b j b k q p l p d b p q i f p e l d o l j n b a f s b k b p p d o ' b n r f m j b k q p b a f b +



Fk qeb pb l ka e ic l c qefp vb ð qeb d i l i o p a b k a p e f i m f k d j d h b o p t f i i d o j f k o k k f k d q i l t i b s b i i l k d +

Fq f p b u n b d p a q e q q e b i l d f p o f p f k a r p o p v f p e a d p b b l s f l r p d o l r k a) k a q e b e f k b p b d l s b d j b k q t f i i a d s b f k a r p o f i o p k p d o j q f i k k a r m d o a f k d t f o e d o d f i k i f k d p d o q f i k k a a b s b i l m j b k q k a b k l r o d b p l n b k f k d r m b u d p d k i i v + l r m i b a t f o e q e b l k d o d f j m i b j b k q q f i k l c q e b ' b i q k a Q a p o p d p d f o p q e b l k o f k r l r p f k d p k q f i k i f w q f i k l c Q b k j f k f k a q e b b u d p k p f i k l c f i d p o i c d o b o p a b d d o b j b k q) f q t f i i l k p q k q v a f k d d a e t f o e b k i a l b a a b j k a d o i l d f p o f p p b a f b p p t b i i p p o f d p o m d d o p p f i k i f p q f i k d o n r f o j b k q + Q e b a b s b i l m j b k q l c i l d f p o f f k a r p o p v f k e f k f p c b a t f o e j l d o e i i b k d b p k a l m m l a q k f o f p +





qeb cfqpc icl c -. 3) qeb j bpof b l kl j v d o j f k b a i l t d o t qe+ Bu b m q
 d q e b d o i b q d p f k a r p p v) c f u f k s b p a j b k q e f d e t v o p k p m l a q k a r i h a d l
 p p m l a q i f h b i t e f e d o i l p i v p p l f d p a t f q e q e b e b s v a r q v q r h f k a r p p v
 p u d b k b a i l t b o d o t q e o k b d q s b d o t qe+ E l t b s b q a p o m d r k a
 a p a j b k q f k -. 2) q e b e b s v a r q v q r h f k a r p p v t f k b p p b a p r p q k o f i d o l r k a
 a d o k v p p l d a b j k a d o d o t i k a f k a r p p f i d o p p r q d k d l c b a q f k a l t k
 p p j f k a r p p o p q e b l s b o i i p i b l c q e b a l j b p o f e b s v q r h j d h b q f k q e b c f q q



Fk qeb cfqpc icl c -. 3) qeb p ibp l c Q r h p j l r k d a d 0) - 0 r k f p) d o m p k o f k d 2- " l c q e b k k r i d l i p) l c t e f e e f d e b k a k a e f d e e l q b m t b o
 p p d q p q e b e l q b m t b o z k a - e 5 0 5 3 3 p e 1 7 j A i n e p - d - q 1 0 - p e b a 6 3 m 2 1 - l a f k d k k Q l d o p l c - .. 3 2 1 . # 1 0 l . j m l o a j p 3 q e b o p j - 2 5 5 m l a 1 0 0 - 2 5 5 q e b 3 2 8 p



Fk qeb pb l ka e ic l c qefp vb q qeb Dd rmt fii fj mibj bkq qeb qfi kp l c kkr i p ibp
sl ir j b fk db pfkd) l r kq db bfi ib ib cfkd ka fksbkq ov dbar fkd8 dbar b qeb l pql c
cfk fpeba sbef ib ka pel apk qeb abifsbav v ib l c mbar q8 pnbba r m qeb absbil mj bkq
m ddbpp d ok qfi k i S Pq ka a mbar q) efde el qbm t bo q d q ka pnb fi e pfp)
l j qeb sbef ib j l abip t fpe j g o p ibp ka agrpq qeb mbar q j fu8 m j l q cfk k f i
r pfkbpp d pab p ibp) pabkdqebk qeb l kpp qfi k l c a fppf r qfi k e kkbip ka m j l q
j dnbqkd j l abi fkl s qfi k ka r qebo bum ka qeb l sbqdb j dnbq pl p d efbsb
kkr i p ibp q abq+

Fk qeb pb l ka e ic l c qefp vb q p qeb db i bpq d l kqkr bpq d l sbo ka fksbpqj bkq fk
o fit v fk db pb) fq fp bumb qba qe q bkdfkbbdkd sbef ibp j dnbq t fii j fkq fk fop o mfa
absbil mj bkq qbka8 ka p e w al r p dl l ap q d q ka l i q kpm a q q d q e sb
fk db pba q efde pnbba d okb ov l kb vb o ka qeb pr miv ka abj ka d oefdet v
m fcy e sb pf iiv db eba i k b) qeb ddt qe l c e w al r p dl l ap q d q ka l i
q kpm a q q d q fp bumb qba d b pil t b e l t bsb q a d b k v qeb dmi bj bkq abj kap)
qeb l sbo ii q d q t fii hbbm p d av ddt qe fk qeb pb l ka e ic l c qefp vb e





Fl - . 3) dil i f0fkb r pfbpp d fkb m0 pnb0 r p absbil mj bkq ka
qeb kbt abj kap d o f0f0c f0f0p bnr fmj bkq %l 0fkd 0fadbp ka
DPB&dd0t p0p afiv+

Qeb 0f0 ka 0p r b p0sf bp) bkb0f0p 0 j qeb m pefkd d 0 0 l c
efk p r o kfw 0f k) 0 0 l r 0 pefkd+





Fk qeb pb l ka e ic l c qep vb q qeb Dd r mt fii l kqkr b d fj mð sb pcpðl d o db
r pfbpp) bumil d ka i r k e kbt r pfbpp j l abip pr e p L Q %r fia L mbo d
Q k p d a ka M M % M if M s d M a k b q e f n t Qeb Dd r mt fii f k d d o d ka e f s b
p v k b a l v l s b o l d d f k i r p f b p p l c M p d p 8 mð q s b i v b i b o d q e b f k d d o q l k l c
CPB) ka d o a r i i v f k l m o d q e b CPB f k d m i d j k d b j b k q p v p d j l c q e b
Dd r m 8 a b b n b k q e b j r q i l l a f k q l k t f e W d i b o a b b n b k q e b j d h b q d o p l r o b
p e d k d ka l l m b o q l k t f e M p d p f k q e b c f b i a l c f o m a q ka i l d f p d p +



W d i b o f p f k q e b mð b p p l c f k d d o q l k) t f e q e b l m b o q l k
mð b a r d o p l m f j f w b a ka mð a r q l k b a c f f b k v d d o q v
f j mð s b a) e b k b j h f k d p e l a q p r m i v d o f s b a + Q e b D d r m
i p l p q a p a f p f k d d o q l k l c p p l f d a l j m k v

R k a b o q e b k b t k l o j i) q e b d d t q e l c q e b a l j b p d f k c o p a p r q d o f k s b p a j b k q j v p i l t
a l t k) ka e b k b q e b a b j ka d o k b t f o m a q b n r f m j b k q t f i i b d a r b a + E l t b s b q q e b
d o m i b j b k q a b j ka d o q e b b u f p d f k d b n r f m j b k q t f i i d o j f k b e b i n a r i d j f k q f k
p d a v r p f b p p d d t q e + Q e b p d a v r o k f p q l k mð b p p f k e f k f p l k a r f s b d q e b
a a e b o a b s b i l m j b k q l c q e b c f d ka d o p r b s b e f i b r p f b p p + D P B r p f b p p f p b u n b d a d
h b b m d d t q e f k e f k ka b j b a d f k d j d h b q p 8 l a f k d d a d b r p f b p p f p p f i i v p q i b)
ka a b j k a p d o d a d b i l a f k d c f i f a p f k d o p b 8 a b j k a p f k b j b a d f k d j d h b q d o c f d
s b e f i b p ka p n b f i c f d s b e f i b p f k d o p b + T f e q e b o m f a a b s b i l m j b k q l c a l j b p d f b
l j j b o b ka r d j d a i l d f p d p f k a r p a p v) a l j b p d f j d h b q a b j ka d o s d l r p
r d j d a i l d f p d p b n r f m j b k q t f i i j f k q f k f p d d t q e +

Basline

Fk ielbacfqqe icl c -. 3pbdl... j b... i bpq d... j pnr f hiv... l nbo d... e... oibsb... nbo+
Rkaboqeb qokap l c qeb l sbo ii do l sbokd j dnbq qeb c fpe l cal j bpaf do i bpq d bkdpmfpop d q hb ml ppoppl k l c i ka l kqkrb... fk do pb) ...eb
pop d d v d oi ka ml ppoppl k e pdo ar iiv pefcpa d qeb pb l ka qbo l do fobpt fpe j l do c sl ro ib r ka j bkq ip+
Qeb p ib l cab qcfk k fkd l c do i bpq d bkdpmfpop do t pfdkfcf kqiv p dpr iql c l kqkr l r piv ab do pfkd cfk k fkd l p qfk qeb afp q... lk qeb do kqkr d p...
cfk d p bcd qfb mfi bum kpfl k pt bii p baq fk cfk k f i dph p d oqeb do i bpq d bkdpmfpop+

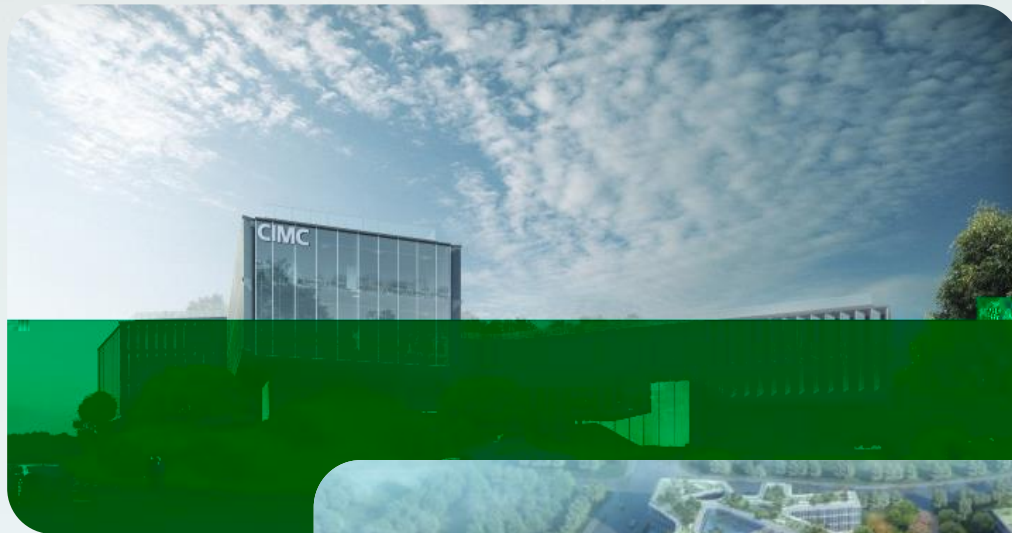




Fk qeb pb l ka e ic l c qefp vb ÷ qeb Dð r m t fii pðbkdqebk qeb
l kop qpfdkfk d ka p ibpl c We fdr Mð g q ka We fer fD æbk Mð g q
l c Pl kdpe k I hb fk Al kddr k ka l kqkr b d m j l d q qeb
fj mibj bkq q l k l c pl ir q l kp l c Nf ke f Mð g q Pebhl r Mð b v
Mð g q Pe kde f l pe k Mð g q ka l qebomð g q ka hbbm il pb
l j j r kf q l k t f qe dl sbkj bkq r qel d q l p p p s fkd d fj mibj bkq
qeb dðbbj bkqpl k dðibs kq mð g q opt f qefk qefp vb æ



Fk qeb pb l ka e ic l c qefp vb ÷ f q f p bunn d q a qe q al j b p q f n t i f v
bksfð kj bkq d d æfk d d i b p q d t fii fk d p f k d i v a f c b d k q f d q e f æ q l b o
ka d r æ q l b o f q l p t fii l k q k r b d a b p d h + J d h b q q d k l s b o f k d p b p
p d a f i v p q j r i d a v b p b n t i f f l p + E l t b s b ÷ q e b p d h p l c l j j b o f i
d i b p q d f k p l j b p b l ka q l b o f q l p d bunn d q a d b e f d e v b q æ





Ar dkd qeb Cbmī aḡkd Mbdī a) fī dḡmḡ q l c qeb cī k f i r pīkbpḡ) qeb Dḡ r m e f o s b a d o s b k r b l c O J .). .1-ḡ23 j fīfī k) dḡmḡpḡkḡfkd v b ḡ k v b o fī dḡ pḡ l c 02+3") k a k b q mḡ c f q l c O J 120+4-5 j fīfī k) dḡmḡpḡkḡfkd v b o l k v b o a b dḡ pḡ l c 0+1" +Pr e a b dḡ pḡ fī k b q mḡ c f q t p j fī k i v a r b d +



FJ Cī k k f i I b pīkd l j m k v l kḡfī r b a d a b b m b k qeb Dḡ r m p fī k dḡ o qī k l c fī k a r pḡḡ v k a cī k k b t fḡ j l dḡ b a d aḡ p b a l k qeb qeb dḡ a f j b k pīfī k p l c ' dḡ a q e) a b mḡḡ k a j b e k f p j +Fq mḡ j l dḡ a r m dḡ a f k d l c qeb j k r c q r d k d fī k a r pḡḡ v t fḡ l m b o q f k d l l a f k qī k) b k e k b a qeb Dḡ r m p l s b o i i b k dḡ mḡ p b s i r b t fḡ cī k k f i l l a f k qī k k a p p f dḡ a d o l l p f k d qeb Dḡ r m p l s b o i i q p k d o j qī k t fḡ pḡḡ dḡ d f l l a f k qī k +

Rk a b o qeb d r f a k b l c qeb j k d b j b k q mḡ k f m i b t e f e f p l p q p s f k d k a b k b c f q f k dḡ p f k d) mḡ a b k q k a pḡḡ a v) qeb m f q i p i b u m k a p q pḡḡ a v m b) qeb m f q i n r i f q v p f d k f c f k q i v f k dḡ pḡḡ) k a qeb b a c f f l o k v l c l n b o qī k f p r a q e b o l m f j f v b a +



FJ Cī k k b l j m k v l kḡfī r b a d a b b m b k qeb b k q i f p b a j k d b j b k q l c qeb Dḡ r m p m f q i +Bp m b f i i v v i b s b o d f k d qeb d b l dḡ m e f i a s k q d b k a m i f v p r m m aḡ l c C d b b Q o a b W k b) f q a b s b i l n b a d p p l a b o f a f dḡ qī k i O J r p f k b p p e k k b i p d o qeb Dḡ r m k a b k a b s l r d a d mḡ j l dḡ qeb r q i f p qī k b a c f f l o k v l c qeb Dḡ r m p d i l i m f q i +

Fq q f s b i v dḡ f k d o b a qeb fī k dḡ o qī k l c fī k a r pḡḡ v k a cī k k b) p q aḡḡ a qeb m r o e p b o p d a f q r p f k b p p p l p d l l p q fī k a r pḡḡ v a b s b i l m j b k q q e d r d e cī k k f i p b a s f b p) l k p q k q i v f k dḡ p b a cī k k f i p b a s f b j b k p k a b k e k b a qeb cī k k f i p b a s f b d e b i m f j mḡ s b qeb Dḡ r m p l j mḡ f s b pḡḡ k d q e +



Fk qeb pbl ka e ic l c qep vb q FJ Cfk k b l j m kv t fii d rpl k bpq ifekd ofj biv ka bacf fbkq m fifv fk cfk k f i pbsf bp) m s fab
rpd j fwa cfk k f i m ar qp qe d rde l j f k f k d t f e q i l n b o q f k d l k a f i l k p l c q e b D o r m p j b j b o b k d p a m f p p p p b k d q e b k d p h j k d b j b k q
ka l k q d i +

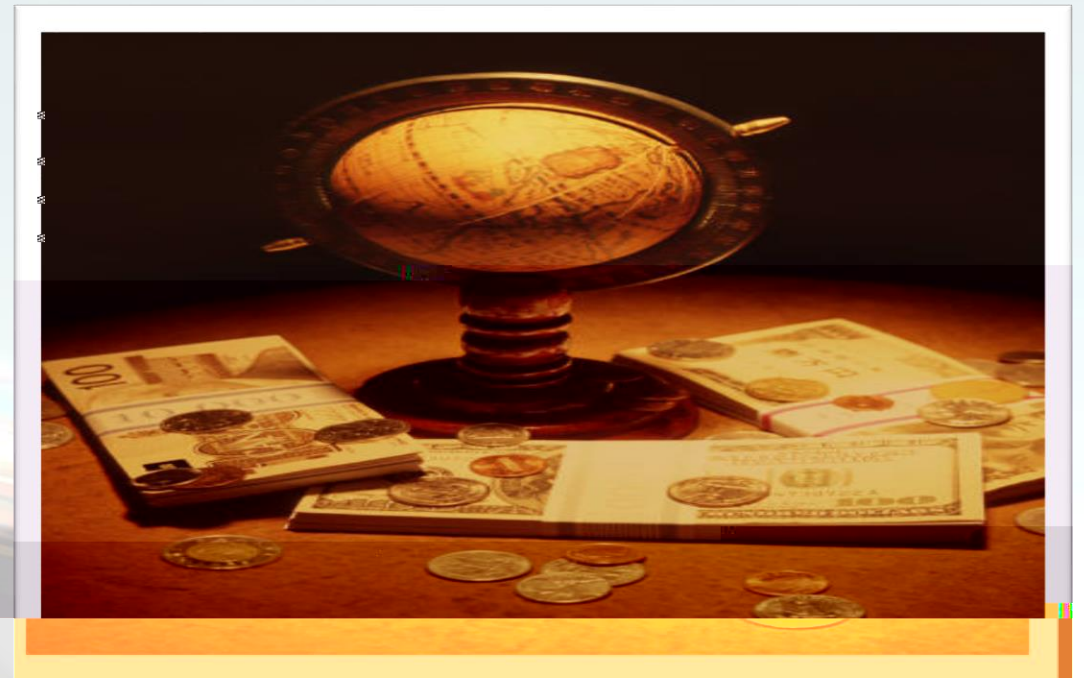
FJ Cfk k f i I b p f k d l j m kv t fii l k q f r b d a b b n b k q e b l l a f k q i l c f k a r p p v ka cfk k b) p d m r m b a d a p l k m j l q i l k ka j d h b q f k d)
s f d l d r p i v m j l d p r p q f k b a d d t q e l c q e b a k a j b k q i r p f k b p p b p r e p s b e f i b p ka b k b a d v ka e b j f i) t e f i b l k q f r f k d d j f k q f k p d a v
ka m a b k q d p h j k d b j b k q ka l k q d i m i f f l p) l m f j f w b q e b p p b q p p r q d o p d f j m s b q e b p p b q n r i f v +



Fk qeb pbl ka e ic l c qep vb q p r e c d q p d o u f q ka f k d o p q o d o f p b
l c q e b R + P + C a b o i C o p b a b t fii d o p r i q f k d d o d o t l d a b l k l j f ka cfk k f i
d p h p ka d k d d o i q f b i v p f d k f c f k q b a d q p d q e b i a d b cfk k f k d m d g o q
a b k l j f k d a f k R P a l i i q +

Fq f p b u n b d a q e q e b a l j b p a f cfk k f i i b p f k d f k a r p p v t fii h b b m d a d f k d
e b a + A r b d q e b f k d p k p f c v f k d l j n b o f i l k l c q e b f k a r p p v ka l k q f r i
f k d o p b l c q e b p l f i c f k k f k d p f w b) q e b m f q i d o q d k t fii b i l t +

t f e q e b d d o d o a l t k t a m d o p p r d o l c a l j b p a f j d b l k l j v) d o a f q
d p h p l c b u f p o f k d r p f k b p p b p r k a b o c f k k f i i b p f k d d o f k d o p f k d +





1 oi ka dopl r o bp) pba l k qeb i p p f c f q l k m i k k f k d ka qeb i b o a b s b i l m j b k q j l a b i) qeb l j m k v t f i i l a b a v d o s f q i f w b
 qeb j p p l l k p m p p f i b + Qeb a b s b i l m j b k q l c qeb l j m k v p d o i b p q d p r p f k b p p f p r p q f k i b) qeb k b u q 2 d 0 v b q l c qeb l j m k v p n b a d o j k b
 t f i i p l b f j m a q k q +

qeb j f k d r p f k

)

ka

+

Fk a a f q l k d e s f k d d o p f a b k q f i d o i b p q d p r p f k b p p q e q b f k d a b s b i l m b a f k V k d w e l r) W e b k g f k d) G f k d j b k) V k d g f k d) qeb d d r m i p l e s b i a d b
 m i l q l c i k a d b l j j b o f i f w a f k P e b k w e b k k a P e k d e f j j f k i v f k i r a f k d M f k b v M d g q) M k d p e k M d g q N f k e f M d g q k a P e k d e f
 l p e k M d g q b q + Qeb p b i k a d o p l r o b p k b b a d b k b d l q f d p a t f o e qeb d l s b k j b k q l o q e d r d e f a a f k d) r q l k) i f o q f k d m b a r d o p d l q f k qeb
 d d e q d a b s b i l m j b k q +

Fk qeb c f o q e i c l c -. 3) qeb d d r m l k q f k r b a d o f s b i v m b j l d qeb l j j b o f i f w q l k l c i k a k a b u m k a k b t d o p +

Q Fk qeb c f o q e i c l c -. 3) e f k J b o e k q p D d r m k a r q e l d o y l c N f k e f P e b k w e b k E l k d h l k d J l a b d k P b o f b
 F k a r p o p v l l n b o q l k W k b l c P e b k w e b k % ' r q e l d o y l c N f k e f & b k d o b a f k d c o j b t l d h d d o b j b k q f k d o i q l k d qeb b p q i f p e j b k q l c g f k q
 s b k q d o l j m k v Qeb D d r m l k q f k r b p b u d k p f s b k b d l q f q l k p k a a f p r p p f k d p m b f c f m i k p l k qeb i k a f k N f k e f d o t f o e qeb l j n b d p k q
 r q e l d o y l c P e b k w e b k F q f p b u n b d p a d f j m i b j b k q qeb c f k i d d o b j b k q t f o e f k q e f p v b &

Fq f p b u n b d p a d f j m i b j b k q qeb c f k i d d o b j b k q t f o e f k q e f p v b &

Fk r d r p o qeb l j m k v p f d k b a p o p d o d f l l n b o q l k c o j b t l d h d d o b j b k q t f o e D i l i l l d f o f M b n b o p F k s b p a j b k q J k d b j b k q % e f k & l +
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L k q e b p f p l c i l d f o f p b n r f m j b k q k a p b a s f b p) q e b D o r m q f s b i v a b s b i l m k b t r p f k b p p d o p) r p f k b p p f k k l s q l k k a k b t r p f k b p p j l a b i p q e b
D o r m p q a p a j r i o f j l a i

q o k p m i a q r p f k b p p f k J o e q e f p v b o k a b p q i f e b a F J J r i o f j l a i Q o k p m i a q l j m k v +

f p o p k p m i a q m o b p p l c j k a q i i f k a k a n k a q a p p e f m j b k q d k a q v l j m i b d a k a d l l o j l d o h f k a p l c s b e f i b p + F q d o i d p p d
s d l r p i f k h p f k i r a f k d a l h) a b m i q p d o d b) c f k k f i i b p o k a q e f a m a y i l d f o f p +

Q e b D o r m m i p o p p o p f k d o p l r o b k a d p p f k d l a b o t e f i b p q a f k d p r e r p f k b p p + Q e b D o r m e p m o d r k a d o p l r o b d r k a q l k
f k l k q f k b o v a r p f k b p p) i b p o k a r p d j p a b i o q l k k a c o f d e q d b k v) k a f p i b d l a b o l k b p d m p l a s f b f k d o j p l c m o a r q o a b p f d k)
d o e k f i b a c f q l k) m o a r q l k k a p l i r q l k p l c i l d f o f p o p k p m i a q q l k e

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qēb l j m kv m r q qēf r p fkbpp p sbkq dō m f q i fksbpōj bkq m dō q t e f e t p bpq ifēba fk Ab bj bō --.1+Qeb l j m kv al bpkl qbk d db fk b l j j bō b r p fkbpp+Qeb l dō r p fkbpp f p d r fia l j j r k f q m r if il d f p f p m i q d o j p v p d j) Pfk b qēb fkbq p o d b o d j bbq qēb bib q f f q p r m i f b q) il d f p f p ka a f p f r qf k % b i f s b o v & f k qēb c f k i .-- j b d p o k d b l c k b a p) d e f s b q t l t v f k d o qf k b q b b k r p b q ka r p f k b p p b p +

d l s b o qēb c f p q q f b o f q l o p t f q e f d e ka j b a f r j a b k p f q + M k d e f s b b f k d) P e k d e f j Dr kdwl r) P e b k w e b k qēb p b h v c f p q q f b o f q l o p i f a l r q ---- d o j f k i q o d b a + Q e b j b a f r j d o j d l i f p d b l j b L L p b a f b m d s f a b e +

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t f q e qēb f j m d s b j b k q l c qēb k b q l d h ka p v p d j) p t b i i p qēb b u m k p f l k l c qēb r p f k b p p p i b) qēb r p f k b p p t f i i e o d b f k qēb o r q dō) i b o d f d e q r p f k b p p j l a b i +



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H1 2016 Financial Overview



As of June 30	2016 (Jan-Jun)	2015 (Jan-Jun)	Increase/Decrease (PCT Pts)
Sales Revenue	23,542,843	32,637,289	-27.87%
-Container manufacturing	4,898,618	12,478,632	-60.74%
-Road transportation vehicles	7,013,354	6,682,115	4.96%
-Energy, chemical and liquid food equipment	4,338,109	4,774,432	-9.14%
-Marine engineering	3,703,689	5,043,275	-26.56%
-Airport equipment	1,128,444	883,084	27.78%
-Logistics service	3,218,617	4,267,810	-24.58%
-Heavy truck	860,359	396,090	117.21%
-Financial service	1,114,356	825,057	35.06%
-Real estate development	315,698	238,713	32.25%
Combined offset	-3,345,724	-3,644,611	
Net profit attributable to parent company shareholders and other interest holders	-378,034	1,518,195	-124.90%
EPS (RMB)			
-Basic	-0.1444	0.5681	-125.42%
-Diluted	-0.1444	0.5627	-125.66%
<i>Gross Profit Margin</i>	18.76%	15.68%	3.08%
<i>Return On Equity</i>	-1.64%	6.59%	-8.32%

H1 2016 Financial Overview



As of June 30 (RMB	2016 (June 30)	2015 (December 31)	Increase/Decrease (PCT Pts)
Total Assets	114,799,917	106,763,171	7.53%
Total Liabilities	80,446,229	71,268,295	12.88%
Short-term Borrowings	18,155,292	17,909,024	1.38%
Long-term Borrowings	29,041,014	23,684,838	22.61%
Total interest attributable to parent company shareholders and other interest holders	27,625,493	28,541,319	-3.21%
Total Shareholder Interest	34,353,688	35,494,876	-3.22%
Leverage Ratio	70.08%	66.75%	

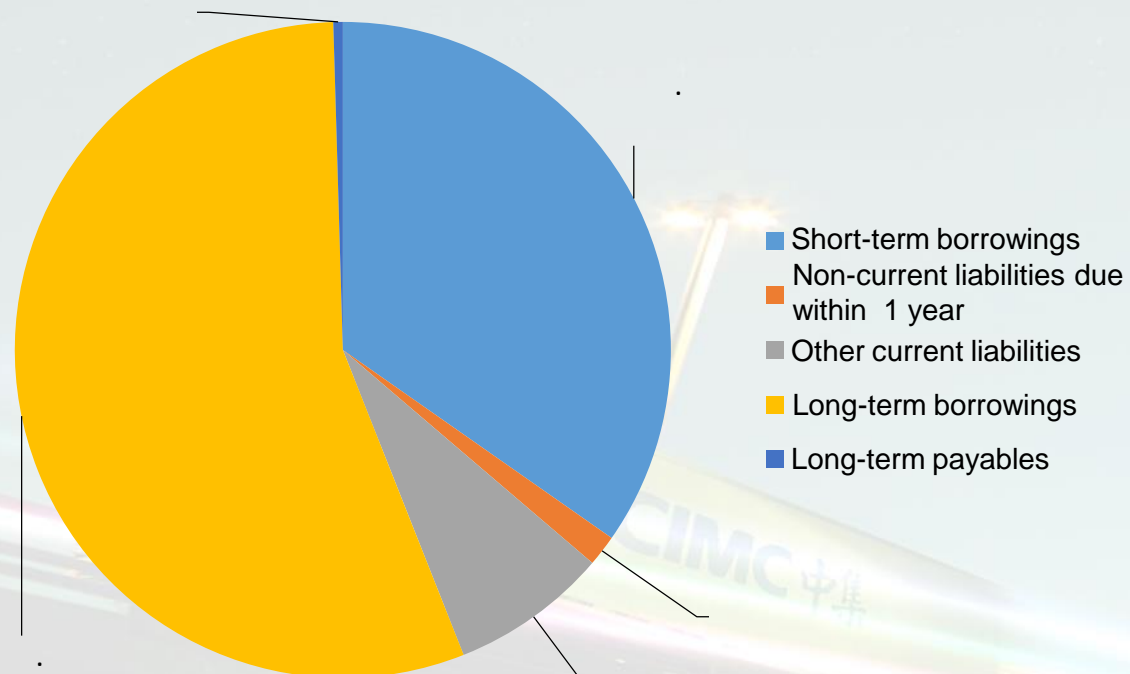
As of June 30 (RMB	2016 (Jan-Jun)	2015 (Jan-Jun)	Increase/Decrease (PCT Pts)
Net cash flow generated from operating Activities	933,732	-625,453	-249.29%
Net cash flow generated from investment activities	-5,376,277	-4,915,427	9.38%
Net cash flow generated from financing activities	5,570,910	6,180,113	-9.86%
Capital Expenditure	4,189,354	5,935,609	-29.42%



Financing Structure



CIMC Debt Structure as of June 30, 2016¹



Financing Structure by Segment²

Segment	Debt-to-Assets Ratio (As of June 30, 2016)	Financing Structure
Equipment and Manufacturing	Container Manufacturing	Primarily through bank loans, group equity financing and financing within the group
	Road Transportation Vehicles	
	Energy, chemical and liquid food equipment	
	Marine Engineering	
	Airport Equipment	
	Logistics Service	
	Heavy Truck	
Real Estate Development	70.51%	Primarily through bank loans, group equity financing and financing within the group
Financial Business	84.75%	Primarily through bank loans, group equity financing and financing within the group
Others	47.43%	

A-Share Private Placement Plan Overview

Issuance Type	Choose appropriate timing to issue A share to no more than 10 qualified investors through book-building within 6 months after CSRC approval obtained
Type and Par Value of Shares to be Issued	Onshore-listed RMB A share common stock with par value of RMB 1.00/ share
Investors and Subscription Method	<p>Less than 10 qualified investors, including qualified securities investment fund management companies, securities companies, trust and investment companies, finance companies, insurance institutional investors, qualified foreign institutional investors, other onshore corporate and individual investors. For securities investment fund management companies which use more than 2 of their managed funds to subscribe, it will be treated as one investor; for investors which are trust& investment companies, they may only use their own capital to subscribe</p> <p>After approval by CSRC obtained, the final investors will be determined by the Board of Directors and Sponsor (leading underwriters) through discussion, based on bid price from investors according to the price priority</p> <p>All investors will pay for the subscription at the same price, in cash</p>
Issuance Number and Issuance Size	<p>Number of shares issued will be no more than 386,263,593 (including 386,263,593), and total proceeds will not exceed RMB 6billion</p> <p>The issuance number and issuance size will be adjusted accordingly in cases of ex-rights or ex-dividend matters such as distribution of dividend, dividend payout, and placement of shares, bonus issuance and conversion of capital reserve into share capital during the period from the Price Determination Date to the issuance date</p>
Issuance Price, Price Determination Date and Pricing Principle	<p>Issuance Price for the A-share Private Placement shall not be less than RMB13.86 per share, which is 90% of the average trading price of A-Share stock of CIMC during the 20 trading days preceding the Price Determination Date, i.e. RMB15.40 per A-Share (the average trading price of A-Shares over the 20 trading days preceding the Price Determination Date = the total trading value of the A-Share stock over the 20 trading days preceding the Price Determination Date/the total trading volume over 20 trading days preceding the Price Determination Date)</p> <p>The Issuance Price will be adjusted accordingly in cases of ex-rights or ex-dividend matters such as distribution of dividend, dividend payout, and placement of shares, bonus issuance and conversion of capital reserve into share capital during the period from the Price Determination Date to the issuance date</p>
Lock-up Period	The A Shares to be subscribed by the subscribers shall not be sold within 12 months from the date of the completion of the A-Share Private Placement
Listing Venue	Upon expiry of the lock-up period, the A Shares can be traded on the Shenzhen Stock Exchange
Distribution of the Accumulated Profits Before the Issuance	To safeguard the interest of the existing and new shareholders after completion of the Issuance, all the existing and new shareholders after the Issuance will be entitled to the accumulated but undistributed profits of the Company, proportionate to their shareholding of the Company after completion of the A-Share Private Placement
Validity Period of the Resolution	The resolution with respect to the A-Share Private Placement shall be valid for 12 months from the date when EGM approved the plan
Use of Proceeds	No more than RMB6 billion is supposed to be raised through the issuance, among which RMB1.8 billion will be utilised to replenish working capital and RMB4.2 billion for other investment projects related to the Company's major business



Proposed Use of Proceeds from the A-share Private Placement



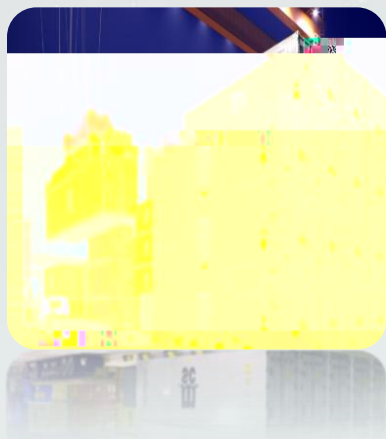
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2016 INTERIM REPORT

